

COMMERCIAL PRINTING BUSINESS

Located in Tulsa, Oklahoma

2011 Gross Sales: \$390,750

Owner's Cash Flow: \$167,762

BUSINESS HIGHLIGHTS

- ❖ **Excellent reputation fosters long term Customer Relationships**
- ❖ **High Quality Digital Printing Equipment**
- ❖ **Good Add-On Business To Compliment an Existing Printing Operation**
- ❖ **4,000 Square Foot Building Included**
- ❖ **Gross Margins Could be Increased Under New Ownership**



BUSINESS DESCRIPTION

The increasing use of the Internet in the publishing world has brought about a revolution in the Printing Industry. To keep pace with these emerging technologies, the Industry has now concentrated on Digital Printing. This 30 year old established company has been forced to adapt to a newer business model to survive. Supported by the latest digital equipment, current owners are meeting industry challenges by offering full digital printing, including books, manuals, programs, invitations, business cards, etc. along with binding, coiling and other finishing capabilities. With an increasing wholesale printing customer base and loyal repeat retail customers, this firm has continued to operate successfully in a difficult industry and economic environment. An excellent opportunity for an existing print shop or as an add on for graphics design or advertising business.

For more information about Client ID # E420301, please contact:

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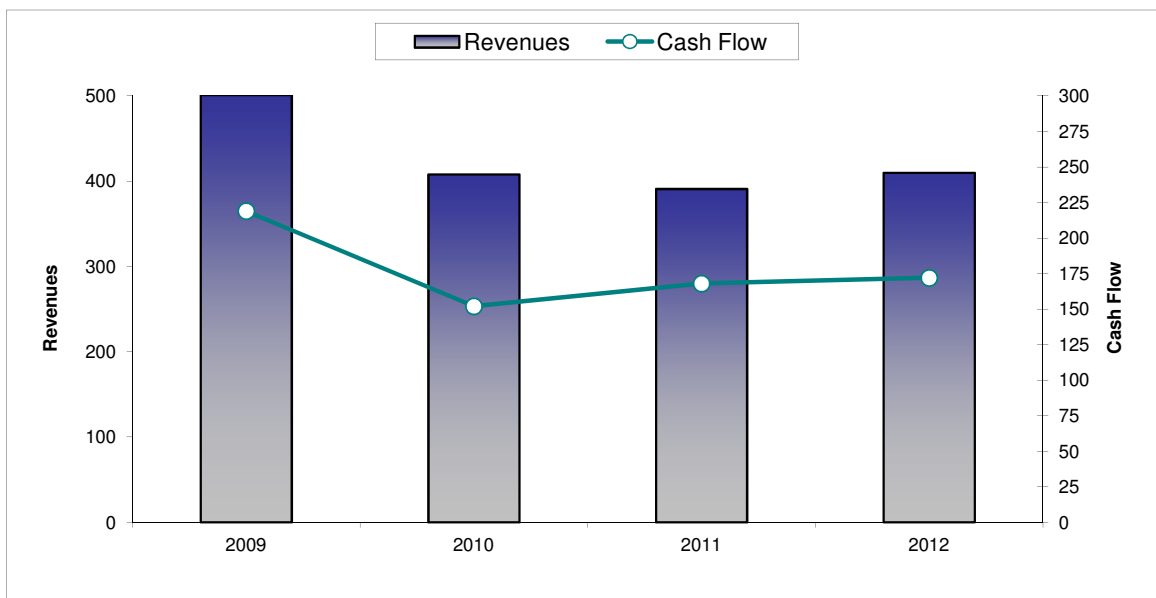
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GRAPHICAL PICTURE OF THE BUSINESS (\$000's)



Revenue
Expenses
Net Income
Owner Cash Flow*

	2009	2010	2011	2012 Projected
Revenue	\$ 500,566	\$ 408,160	\$ 390,931	\$ 410,000
Expenses	\$ 473,148	\$ 410,110	\$ 388,703	\$ 397,700
Net Income	\$ 27,418	\$ (1,950)	\$ 2,228	\$ 12,300
Owner Cash Flow*	\$ 218,618	\$ 152,481	\$ 167,762	\$ 172,200

*Before owner's salary and benefits, interest, taxes, depreciation and amortization.

Assets and operating personnel for this business are in place for continuation of the business status quo under a new owner/manager.

More information on this seller is available to principals only.

- Our client requires:
1. Signed confidentiality agreement.
 2. Strong skill set and financial capabilities



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No cooperative fees paid to intermediaries.

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